

ANABEL PANAYOTTI is the founder of Port to Port International Corp., an award winning NVOCC (Non-Vessel Operation Common Carrier), International Freight Forwarder and Terminal Operator specializing in the export and ocean transport of vehicles, trucks, construction and forestry equipment and containerized cargoes to Central and South America, the Caribbean, Africa, Middle East, Europe, Asia and other worldwide markets.

Founded in 1998 as a Delaware corporation, Port to Port International is now one of the nation's largest shippers of used vehicles and a growing shipper of new and used construction machinery to Central America.

Since 1998 she has led the expansion of the company through Strategic Planning and Logistics, Management, Sales, Accounting, Vessel Chartering and Development of New Markets.

Port to Port International was recognized in 2007 by ENTREPRENEUR MAGAZINE as one of the HOT 500 FASTEST GROWING COMPANIES IN THE UNITED STATES and one of the TOP 100 U.S. TRANSPORTATION COMPANIES in INC. MAGAZINE 5000 for 2008 and 2009. In 2008 the SMALL BUSINESS ADMINISTRATION (SBA) named Port to Port International the TOP EXPORTER IN THE MID-ATLANTIC REGION.

She was also named SUPERSTAR IN BUSINESS in 2003 by the Delaware Chamber of Commerce, and featured in DELAWARE TODAY'S DECEMBER issue as THE TOP WOMEN IN BUSINESS 2007.

She worked for Dole Fresh Fruit in Wilmington, Delaware for seven years as their Commercial Cargo Coordinator from 1991 to 1998. While there she learned the maritime business of import/export. In 1998 she saw an opportunity to provide a needed service for those wishing to ship cars to her native Central America. She saw how difficult it was for shippers to coordinate all the logistics necessary to buy and transport vehicles there. To solve this she opened a one-stop shop that could book cargo, prepare cars for shipping in accordance with Coast Guard regulations, clear titles through US Customs, and produce all the shipping documentation needed to ship and clear cargo at its destination. She knew that to be successful she would have to attend to all the details necessary to provide an excellent service in the language of her customers. She won the market and through her company made the Port of Wilmington Delaware a hub for the shipment of pre-owned vehicles to Central America.

In 2012 she opened an operation in Davie, Florida for the shipment of vehicles to Central America from Port Everglades, FL.

Today Port to Port International has offices in Delaware, Florida, Costa Rica, Guatemala, Honduras and El Salvador.

In 2016 Port to Port International shipped 32,718 cars to the countries of Costa Rica, Guatemala, Honduras, El Salvador, and Nicaragua.

Born in Honduras, Central America to an Arabic entrepreneurial family she was educated there in American schools and graduated Valedictorian from high school. She attended College of St. Thomas in St. Paul, Minnesota, graduating Cum Laude, and later received her MBA with a concentration in International Business from Salisbury State University in Salisbury, Maryland.

She is currently the President of the Port of Wilmington Maritime Society (POWMS), a member of the World Trade Center of Delaware, Maritime Exchange for the Delaware River and Bay, the Delaware State Chamber of Commerce and the Farm Bureau of Delaware.