



WORLD TRADE CENTER® DELAWARE

These pages contain brief information on opportunities that could offer exciting possibilities for U.S. companies in a variety of industry sectors.

Further information on these partnership opportunities can be obtained by contacting Carla Stone at (302) 656-7905, or by email at cstone@wtcde.org.

APRIL 2025 LEADS

RENEWABLE ENERGY

TURKEY: A Turkish Wind Turbine Manufacturer Seeks U.S. Suppliers for Key Components

Description: A leading wind turbine manufacturer in Turkey is looking for a reliable, high-quality, and cost-efficient manufacturer or supplier of the following wind turbine components, with the intention to establish a long-term sourcing agreement.

- Permanent Magnet Generators (PMG): - (For off-grid wind turbines: 1, 3, 5, 10, 20, 30 kW) – (For on-grid wind turbines: 50, 100, 250, 500, 1000, 2500 kW)
- Inverters compatible with the above-mentioned wind turbine capacities.
- Control Units suitable for the above-mentioned wind turbine capacities.

The Turkish company is looking for manufacturers or suppliers who hold necessary certifications and can meet quality standards required for the European and U.S. markets.

Interested? For more details, please reply to info@wtcde.org. We will follow up with further steps, including the registration link for qualified suppliers.

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ENVIRONMENTAL TECHNOLOGIES

CHILE: Design, Construction & Maintenance of Desalination Plant

- Bidding is open for a desalination plant in the Coquimbo Region of Chile. The initiative has a budget of approximately UF 8,195,000 (\$350 million) and is expected to receive bids by July 10, 2025. Construction is planned to begin in 2026, with operations starting in 2029. The plant will have a total production capacity of 1,200 liters per second (l/s), with an initial capacity of 800 l/s. Seawater will be extracted through an open, deep-water intake and processed into water suitable for human consumption and multipurpose use.
- **Overall Project Value:** \$350 million USD
- **Contact:** Felipe.Bascunan@trade.gov

FIJI: Denarau Island Infrastructure Upgrade

- The Government of Fiji is seeking bids for the Denarau Island (Water Supply) Infrastructure Upgrade project.
- All tender submissions must be made via the Electronic Tender Box on the Water Authority of Fiji portal at <http://portal.tenderlink.com/waterauthority-fiji>
- **Due:** April 25, 2025 no later than 3:30 PM NZST.
- **Contact:** Office.Fiji@trade.gov

KYRGYZ REPUBLIC: G3 - Supply of Equipment & Maintenance Vehicles

- Supply of emergency service truck with ramp and supply of operational equipment for Nookat Water Company.
- **Due:** May 13, 2025
- **Website:** <https://ecepp.ebrd.com/delta/noticeSearchResults.html>
- **Contact:** Chrystal.Denys@trade.gov and Dennis.Simmons@trade.gov

PAKISTAN: Smog Monitoring and Reduction

- Private company in Pakistan is seeking to source and represent U.S. technologies in smog monitoring and reduction.
- **Contact:** Tashfeen.Mehdi@trade.gov

AZERBAIJAN: Waste Collection Equipment

- Supply of Waste Collection Equipment and Smart Waste System 3 Lots.
- **Overall Project Value:** \$108 million USD
- **Website:** <https://www.ebrd.com/work-with-us/projects/psd/55489.html>
- **Contact:** Chrystal.Denys@trade.gov and Dennis.Simmons@trade.gov