



WORLD TRADE CENTER® DELAWARE

These pages contain brief information on opportunities that could offer exciting possibilities for U.S. companies in a variety of industry sectors.

Further information on these partnership opportunities can be obtained by contacting Carla Stone at (302) 656-7905, or by email at cstone@wtcde.org.

SEPTEMBER 2025 TRADE OPPORTUNITIES

GLOBAL ENERGY

- **BULGARIA: Consultancy service for for Radioactive Waste Management**
Consultancy Services to the Project Management Unit of State Enterprise of Radioactive Waste ([SERAW](#)) aims to enhance management capacity and provide supervision services. To learn more about this project, please contact [Dilyan Petrov](#), Executive Director of SERAW.
- **EBRD (European Bank for Reconstruction and Development): Current Business Opportunities**
Various opportunities are available now through EBRD leads [listed here](#).
- **INDONESIA: Bidding for Onshore and Offshore Oil & Gas Blocks**
The Government of Indonesia is currently offering several potential [oil and gas blocks](#), both onshore and offshore for bidding. For more information, please contact [Mohammad Kusmianto](#), Sub-Coordinator for Oil and Gas Working Area Offerings and Directorate General of Oil and Gas at the Ministry of Energy and Mineral Resources.
- **KENYA: Bulk Procurement of Liquefied Petroleum Gas (LPG)**
Martin Harvester Ltd. is looking to export and transport liquified petroleum gas ([LPG](#)) in bulk. Please contact Shareholder Representative of Martin Harvester Ltd., [Ahmed Elgohary](#), for further inquiries.
- **MAURITIUS: Rental and Installation of Mobile Gas Turbines**
The Central Electricity Board invites prospective bidders to rent, install, test and commission one or two [Mobile Gas Turbines](#) MGT(s) at a site located behind the CEB 66kV to 22kV substation, in Jin-Fei, Mauritius. Further questions can be directed to [Shamshir Mukoon](#), Head of Production at CEB.

- NIGERIA: Request for U.S. Suppliers of Solar Panels, Inverters, and Batteries**
 Sosai Renewable Energies is seeking U.S. suppliers with quality and durable energy solutions through [solar panels, inverters, batteries](#). If interested in providing your services, please contact CEO of Sosai Renewable Energies, [Habiba Ali](#) for more information.
- SERBIA: Tender for Energy Storage Systems (BESS)**
 Board of Directors of Elektroprivreda (EPCG) has decided to launch a tender procedure for the procurement of two [battery energy storage systems](#) (BESS), valued at nearly €50 million. If you have additional questions, please contact [Boris Popovski](#), Senior Commercial Specialist of the U.S. Commercial Service in the American Embassy of Belgrade.
- SOUTH AFRICA: Seeking U.S. Partners for Gas Pipeline Development**
 Capricorn Energy and Gas (PTY) LTD is seeking partners interested in the pursuit of [gas pipeline development](#), construction and operation, gas to power plants and export/import terminal developments. Please contact CEO of Capricorn Energy and Gas (PTY) LTD, [Anda Bici](#), for further information.
- SOUTH AFRICA: Oil Refinery and Storage Facility Partnership**
 Capricorn Petrochemicals (PTY) LTD is looking for partners in management and development of oil [pipelines and refineries](#). If interested, please reach out to [Anda Bici](#), CEO of Capricorn Petrochemicals (PTY) LTD.
- SUB-SAHARAN AFRICA: USTDA Seeks Experts for Energy and Critical Minerals Projects**
 USTDA invites U.S. technical experts in the [critical minerals and energy industries](#) to apply for an opportunity to facilitate the Agency's development of infrastructure activities in sub-Saharan Africa. For questions regarding proposal submission, please contact [Vallerie Pringle](#) via email or at (703) 875-4357.
- TOGO: Tender for \$10.6M Rural Electrification Project**
 This \$10.6 million [rural electrification](#) project is financed by the West African Development Bank (BOAD) and is part of a broader government initiative to expand medium- and low-voltage distribution networks, install public lighting, and provide household connection kits. To learn more, please contact Commercial Advisor of the U.S. Department of State, Nick Fimek at (202) 320-6559.
- [CHINA: Henan Hongchang](#)**
- [DOMINICAN REPUBLIC: PDG Modems](#)**
- [GUATEMALA: PEG5](#)**
- [LATVIA: Strategic Fuel Reserve - Diesel Procurement Opportunity](#)**
- [OMAN: Third Green Hydrogen \(gH2\) Auction Round](#)**

- [SAN SALVADOR: Gamma Enterprise](#)
- [SOUTH AFRICA: Project Kagesi \(002\)](#)
- [SOUTH AFRICA: Rivoni Matimba Pty Ltd](#)
- [SURINAME: Plant Design for Underground Cable Laying](#)

HEALTHCARE & HEALTH TECH

Please note that only U.S. Companies with products and services that have at least 51% U.S. content are eligible for the U.S. Commercial Service's assistance with these trade leads.

- **AfDB Updated Procurement Procedures – U.S. Suppliers May Request Advocacy Support from U.S. Government**

The African Development Bank (AfDB) published the following [procurement notices](#). U.S. suppliers submitting a proposal may contact [Susan Hettleman](#) to inquire on potential [advocacy support from the U.S. government](#).

- **AZERBAIJAN: U.S. Firms Invited – Azerbaijan Medical Expo 2025**

The 27th Azerbaijan International Medical Innovations Exhibition will take place from October 30 to November 1, 2025. The U.S. Commercial Service in Azerbaijan (CS Azerbaijan) believes this event represents a unique networking opportunity for U.S. companies interested in selling goods or services with at least 51% U.S. content. Therefore, CS Azerbaijan will support U.S. companies attending the event. If you would like to know more about what CS Azerbaijan's support entails, please contact [Jimmy Church](#), CS Eurasia Partner Post Coordinator.

- **EBRD Tender Opportunities – Submit a Proposal to Acquire Advocacy Support from U.S. Government**

The European Bank for Reconstruction and Development (EBRD) published the [following tenders](#). U.S. suppliers submitting a proposal may contact [Chrystal Denys](#) to inquire on [advocacy support from the U.S. government](#).

- **EL SALVADOR: Tender for Ambulance Procurement by National Police and Military**

El Salvador's National Procurement Directorate (DINAC) announced a public tender to procure 22 ambulances for the National Police (PNC) and the Military Health Command. The proposed budget is 3.5 million USD, which will be funded by the Central American Bank for Economic Integration (CABEI). For more information, please contact [your local Trade Specialist](#).

- **IDB Procurement Notices – U.S. Suppliers May Request Advocacy Support**

The Interamerican Development Bank (IDB) published the [following procurement opportunities](#). U.S. suppliers submitting a proposal may contact [Belen Gallegos](#) to inquire on [advocacy support from the U.S. government](#)

- **PALAU: Feasibility Study for Relocation of Belau National Hospital**

The Palau Ministry of Public Infrastructure and Industries seeks U.S. technical experts to conduct a USTDA-funded feasibility study to support the relocation and construction of Palau's Belau National Hospital. The American firm selected will evaluate potential relocation sites and support the engineering and architectural design for the new hospital, which will have a capacity of 120 to 150 beds. [Learn more here](#)

- **POLAND: Seeks U.S. Partner for Robotic Surgery Training Program**

The Polish government would like to partner with a U.S. based & accredited university or medical institution to organize trainings in robotic surgery. They requested to speak directly with the U.S. university or medical institution. For more information, please contact [your local Trade Specialist](#).

- **SAUDI ARABIA: Opportunity for U.S. Manufacturers of Surgical and Medical Products**

A medical equipment supplier company in Saudi Arabia is seeking a U.S. manufacturer of products used by surgeons, such as: surgical instruments, disposable consumables, wound care products, urology and gynecology items, hernia repair materials, and small medical devices. They requested to speak directly with the U.S. manufacturer. For more information, please contact [your local Trade Specialist](#).

- **URUGUAY: Distributor Seeks U.S. Personal Care Brands**

A beauty and personal care company in Uruguay would like to partner with an American manufacturer of conscious premium makeup, skin care, hair care, and bath & body products. They requested to speak directly with the U.S. manufacturer. For more information, please contact [your local Trade Specialist](#).

- **World Bank: Procurement Listings – U.S. Suppliers May Request Advocacy Support**

The World Bank published the [following procurement opportunities](#). U.S. suppliers submitting a proposal may contact [Danica Starks](#) to inquire on [advocacy support from the U.S. government](#).

AUGUST 2025 TRADE OPPORTUNITIES

TRANSPORTATION & SMART MOBILITY

Please note that only U.S. Companies with products and services that have at least 51% U.S. content are eligible for the U.S. Commercial Service's assistance with these trade leads.

- **AfDB: Procurement Opportunities from the African Development Bank – U.S. Suppliers May Request Advocacy Support**

The African Development Bank (AfDB) published the following [procurement notices](#). U.S. suppliers submitting a proposal may contact [Susan Hettleman](#) to inquire on potential [advocacy support from the U.S. government](#).

- **EBRD Tender Opportunities – U.S. Suppliers May Request Advocacy Support from U.S. Government**

The European Bank for Reconstruction and Development (EBRD) published the [following tenders](#). U.S. suppliers submitting a proposal may contact [Chrystal Denys](#) to inquire on [advocacy support from the U.S. government](#).

- **IDB Procurement Opportunities – U.S. Suppliers May Request Advocacy Support from U.S. Government**

The Interamerican Development Bank (IDB) published the [following procurement opportunities](#). U.S. suppliers submitting a proposal may contact [Belen Gallegos](#) to inquire on [advocacy support from the U.S. government](#).

- **World Bank Tenders – U.S. Suppliers May Contact U.S. Gov for Advocacy Support**

The World Bank published the [following procurement opportunities](#). U.S. suppliers submitting a proposal may contact [Danica Starks](#) to inquire on [advocacy support from the U.S. government](#).

- **France (Paris): CS Support Available for U.S. Firms at Decarbonize Expo & Summit**

The [Decarbonize Expo & Summit](#) is an event focused on the decarbonization of depots, data & distribution centers that will take place in Paris on September 10-11, 2025. The U.S. Commercial Service in Paris (CS Paris) believes this event represents a unique networking opportunity for some U.S. companies within the automotive & mobility sector seeking to expand in Europe. Therefore, CS Paris will support U.S. companies registered to the event. If you would like to know more about this event and what CS Paris' support entails, please contact [Stephanie Pencole](#), Commercial Advisor at CS Paris.

JULY 2025 TRADE OPPORTUNITIES

GLOBAL ENERGY

DOMINICAN REPUBLIC: PDG Modems

These projects present excellent opportunities for companies that manufacture or distribute smart meters and Meter Data Management Systems (MDMS). [Link](#)

SURINAME: Expansion of Transmission and Distribution Systems Project

The Republic of Suriname has received financing in the amount of USD 105,695,000.00 from the Islamic Development Bank (IsDB) Group and the Saudi Fund for Development (SFD) toward the cost of the Expansion of Transmission and Distribution Systems and intends to apply part of the proceeds toward payments under the contract for Procurement of Plant Design Supply and Installation for Underground Cable Laying. [Link](#)

- [GUATEMALA: PEG5](#)
- [CHINA: Henan Hongchang](#)
- [New EBRD Leads](#)
- [LATVIA: Strategic Fuel Reserve - Diesel Procurement Opportunity](#)
- [OMAN: Third Green Hydrogen \(gH2\) Auction Round](#)
- [SOUTH AFRICA: Project Kagesi \(002\)](#)
- [SOUTH AFRICA: Rivoni Matimba Pty Ltd](#)
- [SAN SALVADOR: Gamma Enterprise](#)

ENVIRONMENTAL TECHNOLOGIES

COSTA RICA: Wastewater Treatment Plant Improvements

Opportunity for U.S. firms to submit interest in an improvement to an existing water treatment plant in the town of Puntaernas.

A special program (SICOP) allows U.S. suppliers without representation in Costa Rica to participate directly.

Please note, documents are in Spanish and U.S. companies should have participation of a Spanish speaking and writing employee.

Deadline: September 2, 2025

Value: Approximately \$1.8M USD.

Contact: Roy.Fernandez@trade.gov

ECUADOR: Municipal Drinking Water and Sewerage Improvement

The Municipal Drinking Water and Sewerage Company of Ambato is seeking solutions for stormwater drainage and improvement of drinking water networks in the Celiano Monge Parish.

Value: \$651,048 USD

Deadline: September 30, 2025

More information: [Click Here](#)

Contact: ZarateSC@state.gov

ECUADOR: Municipal Construction of Sewerage System

The Municipal Government of Pablo Sexto Canton is seeking the construction of the sanitary and rainfall sewerage system for the Sangay and Centenario neighborhood.

Value: \$1,837,139 USD

Deadline: July 31, 2025
More information: [Click Here](#)
Contact: ZarateSC@state.gov

ECUADOR: Municipal Maintenance of Drinking Water System

The Municipal Government of Quito is seeking the construction and maintenance in the drinking water distribution systems.

Value: \$982,204 USD
Deadline: October 31, 2025
More information: [Click Here](#)
Contact: ZarateSC@state.gov

MEXICO: Upgrading Potable Water Treatment Plants, Pipelines, and New Water Infrastructure

Upgrading of 421 potable water treatment plants at various cities of Mexico, upgrading over 3,000 kilometers of potable water pipelines, and to build new infrastructure, 2025-2030.

Website: <https://www.gob.mx/banobras/>
Contact: Francisco.Ceron@trade.gov

JUNE 2025 TRADE OPPORTUNITIES

GLOBAL ENERGY & INFRASTRUCTURE

PARAGUAY: Atome Fertilizer Plant Environmental Review

- The Project involves development, construction, and operation of a large-scale Calcium Ammonium Nitrate (CAN) fertilizer production plant (260,000 tons/year). To produce the CAN granulated fertilizer, the plant will include a Nitric Acid Plant, an Ammonium Nitrate Solution Plant and a Granulation Plant. The CAN fertilizer will be produced by combining ammonium nitrate solution with crushed dolomite and a coating agent. The plant will require up to 124 MW of power and 172 tons/day of dolomite. Power will be provided through a long-term PPA with ANDE, the national utility using 100% hydropower. Dolomite will be provided through a local supplier in Northern Paraguay, still yet to be determined. The Project consists of the following components:
 - A large-scale fertilizer production plant of granulated Calcium Ammonium Nitrate (CAN).
 - A 220 kV electric transmission line of approximately 550 m in length with four towers and substation.

- A water intake, pumping house and approximately 2 km pipeline for the provision of water from the Paraguay River.
- An effluent discharge pipeline to be installed in the same right-of-way as the water intake pipeline.
- **Link:** https://www3.dfc.gov/environment/eia/atome/eia_atome.html

GUATEMALA: PEG5

- For the first time, Guatemala is seeking at least 700 MW from LNG sources, to serve as baseload energy. As Guatemala was historically dependent on hydroelectric power, the country is diversifying due to increasing supply shortages and regional dependency.
- **Link:** [Guatemala: PEG5](#)

CHINA: Henan Hongchang Group Seeks for Liquefied Natural Gas (LNG) Products

- Henan Hongchang Group is a private medium-sized energy enterprise in southern Henan Province, China. Their main business is urban gas, wind power generation, gas power and high-pressure pipe network construction.
- **Link:** [China: Henan Hongchang](#)

EBRD: New EBRD June Leads, Links, and Tenders

- **Link:** [New EBRD Leads](#)

CABO VERDE: Cabo Verde's Government Electric Sector Reforms

- Cabo Verde's government is moving forward with electric sector reforms by launching a market sounding process from May to July 2025 to prepare for the partial privatization of its newly created electricity production (EPEC) and distribution (EDEC) companies.
- **Link:** [CABO VERDE: Grid Privatization](#)

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- [LATVIA: Strategic Fuel Reserve - Diesel Procurement Opportunity](#)
 - [CANARY ISLANDS: Maritime Hub](#)
 - [ECUADOR: CELEC \(Electric Corporation of Ecuador\)](#)
 - [OMAN: Third Green Hydrogen \(gH2\) Auction Round](#)
 - [SUDAN: Partnership Opportunity for Solar Energy Solutions](#)
 - [FIJI: Installation of a 40kW Solar System for Makogai Research Station](#)
 - [SOUTH AFRICA: Project Kagesi \(002\)](#)
 - [SOUTH AFRICA: Rivoni Matimba Pty Ltd](#)
 - [SAN SALVADOR: Gamma Enterprise](#)
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ENVIRONMENTAL TECHNOLOGIES

CHILE: Design, Construction & Maintenance of Desalination Plant

- Bidding is open for a desalination plant in the Coquimbo Region of Chile. The initiative has a budget of approximately UF 8,195,000 (\$350 million) and is expected to receive bids by July 10, 2025. Construction is planned to begin in 2026, with operations starting in 2029. The plant will have a total production capacity of 1,200 liters per second (l/s), with an initial capacity of 800 l/s. Seawater will be extracted through an open, deep-water intake and processed into water suitable for human consumption and multipurpose use.
- **Value:** \$350 million USD
- **Contact:** Felipe.Bascunan@trade.gov

COSTA RICA: Wastewater Treatment Plant Improvements

- Opportunity for U.S. firms to submit interest in an improvement to an existing water treatment plant in the town of Puntaernas.
- A special program (SICOP) allows U.S. suppliers without representation in Costa Rica to participate directly.
- Please note, documents are in Spanish and U.S. companies should have participation of a Spanish speaking and writing employee.
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- **More information:** [Click Here](#)
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MEXICO: Upgrading Potable Water Treatment Plants, Pipelines, and New Water Infrastructure

- Upgrading of 421 potable water treatment plants at various cities of Mexico, upgrading over 3,000 kilometers of potable water pipelines, and to build new infrastructure, 2025-2030.
- **Website:** <https://www.gob.mx/banobras/>
- **Contact:** Francisco.Ceron@trade.gov

NIGERIA: Water Infrastructure Project

- **Funding Status:** Project Finance Package Required
- **Development Stage:** RFP
- **Summary:** Supply of transfer loading station equipment. The procurement includes trailer heads, trailer units, wheel loaders, and other related machinery to support waste transfer operations. A full list comprising eight types of equipment (totaling 80 units) will be shared with interested companies.
- **More Information:** [Click Here](#)
- **Contact Deadline:** June 30, 2025

TRANSPORTATION & SMART MOBILITY

AfDB: African Development Bank (AfDB) Procurement Notices

- The African Development Bank (AfDB) published the following [procurement notices](#). U.S. suppliers submitting a proposal may contact [Susan Hettleman](#) to inquire on potential [advocacy support from the U.S. government](#).

EBRD: European Bank for Reconstruction and Development (EBRD) Tenders

- The European Bank for Reconstruction and Development (EBRD) published the [following tenders](#). U.S. suppliers submitting a proposal may contact [Chrystal Denys](#) to inquire on [advocacy support from the U.S. government](#).
 - [EGYPT: Purchase of 28 Sewer Evacuation Trucks](#)
 - [UKRAINE: Tender #1 - Supply of containerized Gas Engine Power Plants \(5 lots\)](#)
 - [UZBEKISTAN: PIU support and construction supervision consultant](#)
 - [EGYPT: PP2.1 Supply Acoustic Doppler Current Profiler \(ADCP\) Equipment for Water Discharge Monitoring](#)
 - [ALBANIA: Develop skills and gender sensitive support initiatives for reviving traditional crafts, trades and products](#)
 - [EGYPT: PP2.2 Supply and installation of Water Quality monitoring equipment in Kitchener drain and its branches \(New PD\)](#)
 - [MONTENEGRO: PIU Support](#)
 - [TUNISIA: SNCFT NETWORK UPGRADE](#)
 - [UKRAINE: Project Implementation Advisory and Monitoring Consultant - Re-tender](#)
 - [SERBIA: Procurement of specialized mobile equipment for landfill operation for Sremska Mitrovica RSWC](#)
 - [KYRGYZ REPUBLIC: Procurement of four wheel drive \(pick-up truck\) for regional structural subdivisions of the Water Resources Service](#)
 - [UKRAINE: Project Implementation Support](#)
 - [BOSNIA and HERZEGOVINA: Pale District Heating](#)
 - [UKRAINE: Procurement Practices Reform](#)
 - [UKRAINE: Project Implementation Support](#)
 - [KAZAKHSTAN: SKIP_S01R Reconstruction of Watermain and Pumping Station in Zhaushykumskiy Array in Shardara District of Turkestan Region](#)

IDB: Interamerican Development Bank (IDB) [Procurement Opportunities](#)

The Interamerican Development Bank (IDB) published the [following procurement opportunities](#). U.S. suppliers submitting a proposal may contact [Belen Gallegos](#) to inquire on [advocacy support from the U.S. government](#)

MAY 2025 TRADE OPPORTUNITIES

ENVIRONMENTAL TECHNOLOGIES

CHILE: Design, Construction & Maintenance of Desalination Plant

- Bidding is open for a desalination plant in the Coquimbo Region of Chile. The initiative has a budget of approximately UF 8,195,000 (\$350 million) and is expected to receive bids by July 10, 2025. Construction is planned to begin in 2026, with operations

starting in 2029. The plant will have a total production capacity of 1,200 liters per second (l/s), with an initial capacity of 800 l/s. Seawater will be extracted through an open, deep-water intake and processed into water suitable for human consumption and multipurpose use.

- Overall Project Value: \$350 million USD
- Contact: Felipe.Bascunan@trade.gov

ECUADOR: Coca Codo Sinclair Hydroelectric Plant Project

- RFP for engineering and design consultancy of a hydroelectric plant.
- Contact: hemingwayal@state.gov

MOLDOVA: Waste Collection and Transport Vehicle Fleet

- Waste collection and transport vehicle fleet
- Due: June 23, 2025
- Website: <https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=36951825>
- Contact: Chrystal.Denys@trade.gov and Dennis.Simmons@trade.gov

MOROCCO: Project Guelmim - Oued Noun Region

- Upgrading of four existing Wastewater Treatment Plants to improve drinking water supply in rural households.
- Website: <https://www.ebrd.com/home/work-with-us/projects/psd/54158.html>
- Contact: Halima.Berrami@trade.gov

SERBIA: Refurbishment Water Treatment Plant and Design and Build Of 3 New Facilities

- Water and Sewage Company of the City of Belgrade is seeking refurbishment of Jezero water treatment plant and design and build of 3 new facilities for treatment of waste and process water.
- Website: <https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=33777762>
- Due: June 16, 2025
- Contact: Chrystal.Denys@trade.gov and Dennis.Simmons@trade.gov

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GLOBAL ENERGY

EBRD (European Bank for Reconstruction and Development): Energy Trade Leads & Open Public Energy Tenders

- **ALBANIA: Construction of Underground Substation**
 - Replacement of an old electric substation in Tirana with a new, innovative underground substation.
 - Overall Project Value (PSDs ONLY): \$24.3m
 - Link: <https://www.ebrd.com/home/work-with-us/projects/psd/55982.html>
- **TURKEY: Airport Acquisition of Electrical Ground Support Equipment**

- Celebi Hava Servisi to acquire electrical ground support equipment, converting conventional to electrical in 10 airports (Ankara, Balikesir, Bodrum, Cukurova, Dalaman, Istanbul, Izmir, Sabiha Gokcen, Trabzon)
 - Overall Project Value (PSDs ONLY): \$19.4m
 - Link: <https://www.ebrd.com/home/work-with-us/projects/psd/54539.html>
- **BOSNIA and HERZEGOVINA: Development of 13 Solar Power Plants**
 - Development, construction, and operation of 13 solar photovoltaic power plants totaling 195MW installed capacity.
 - Overall Project Value (PSDs ONLY): N/A
 - Link: <https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=36633605>
- **GEORGIA: Construction of New Plant and Energy Efficiency Improvements**
 - Financing for Rustavi Azot to build a new low density ammonium nitrate (LDAN) plant and for energy efficiency measures to an existing plant.
 - Overall Project Value (PSDs ONLY): \$87m
 - Link: <https://www.ebrd.com/home/work-with-us/projects/psd/55682.html>
- **TAJIKISTAN: Power Grid Digitization**
 - Modernization of electrical grids include replacement of infrastructure and digital transformation of billing, metering, payment, and operational efficiency.
 - Overall Project Value (PSDs ONLY): \$46.4m
 - Link: <https://www.ebrd.com/home/work-with-us/projects/psd/55544.html>
- **EGYPT: Construction of new 500 kV Cairo substation**
 - Closing Date: June 17, 2025
 - ECEPP Link: <https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=36056457>
- **NORTH MACEDONIA: Lot 1 Supply and Installation of 400 kV OHTL from 400/110 kV SS Bitola2, trough 400/110 kV SS Ohrid to Macedonian/Albanian border**
 - Closing Date: June 9, 2025
 - ECEPP Link: <https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=37206438>
- **MOLDOVA: Project Implementation Support**
 - Closing Date: May 27, 2025
 - ECEPP Link: <https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=37243976>
- **BOSNIA and HERZEGOVINA: Design and build of 3 Solar Photovoltaic Power Plants**
 - Closing Date: May 26, 2025
 - ECEPP Link: <https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=36641031>
- **MONGOLIA: Supervision Engineer - Choir-Sainshand Transmission Line**

- Closing Date: May 24, 2025
- ECEPP Link:
<https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=35340485>

SUDAN: Partnership Opportunity for Solar Energy Solutions

- Given Sudan's high solar irradiance, solar energy presents itself as the most viable, sustainable, and scalable solution to address the power crisis. Solar systems can offer off-grid, clean, and consistent power to communities, health centers, and humanitarian hubs across the country. Solar solutions can be rapidly implemented, are cost-effective in the long term, and provide autonomy from grid-based systems that are currently non-functional.
- [Partnership Opportunity for Solar Energy Solutions](#)

OMAN: Third Green Hydrogen (gH2) Auction Round

- The auction covers a land block of up to 300 square kilometres, where bidders will define their project footprint. Each project should cover at least 100 square kilometres. In addition to producing green hydrogen and its derivatives, project developers will be allowed to explore the sale of surplus renewable electricity to the national grid.
- [Third Green Hydrogen \(gH2\) Auction Round](#)

ECUADOR: CELEC (Electric Corporation of Ecuador)

- This opportunity is with CELEC, a public company that generates and transmits electricity to the country under the Ministry of Energy and Non-Renewable Natural Resources.
- [CELEC \(Electric Corporation of Ecuador\)](#)

CANARY ISLANDS: Maritime Cluster Seeking Underwater Cable Manufacturers

- The Maritime Cluster of the Canary Islands are looking for underwater cables manufacturers for projects near the Canary Islands coasts.
- [Maritime Hub](#)

LATVIA: Strategic Fuel Reserve - Diesel Procurement Opportunity

- Latvia is moving forward with its plans to onshore its strategic diesel fuel reserve (SFR), with the goal of procuring 350,000 tons over a five-year period. Last year was the first procurement tranche, which fulfilled about 20 percent of the total – this was a closed process due to the national security implications. We have been actively engaging with relevant Latvian government stakeholders over the past few months to help ensure that U.S. diesel would be a bigger part of future purchases. [Strategic Fuel Reserve - Diesel Procurement Opportunity](#)

- [CAMBODIA: EDC Tender](#)
- [SRI LANKA: LPG Specifications Propane Butane](#)
- [BULGARIA: Bulgartransgaz EAD](#)
- [ECUADOR: Parts Acquisition for Coca Coda Sinclair Power Plant](#)

- [FIJI: Installation of a 40kW Solar System for Makogai Research Station](#)
- [SOUTH AFRICA: Project Kagesi \(002\)](#)
- [SOUTH AFRICA: Rivoni Matimba Pty Ltd](#)
- [SAN SALVADOR: Gamma Enterprise](#)
- [EBRD Trade Leads](#)
- [CABO VERDE: Tender for Pump Hydro Energy Storage](#)

APRIL 2025 TRADE OPPORTUNITIES

RENEWABLE ENERGY

TURKEY: A Turkish Wind Turbine Manufacturer Seeks U.S. Suppliers for Key Components

Description: A leading wind turbine manufacturer in Turkey is looking for a reliable, high-quality, and cost-efficient manufacturer or supplier of the following wind turbine components, with the intention to establish a long-term sourcing agreement.

- Permanent Magnet Generators (PMG): - (For off-grid wind turbines: 1, 3, 5, 10, 20, 30 kW) – (For on-grid wind turbines: 50, 100, 250, 500, 1000, 2500 kW)
- Inverters compatible with the above-mentioned wind turbine capacities.
- Control Units suitable for the above-mentioned wind turbine capacities.

The Turkish company is looking for manufacturers or suppliers who hold necessary certifications and can meet quality standards required for the European and U.S. markets.

Interested? For more details, please reply to info@wtcde.org. We will follow up with further steps, including the registration link for qualified suppliers.

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ENVIRONMENTAL TECHNOLOGIES

CHILE: Design, Construction & Maintenance of Desalination Plant

- Bidding is open for a desalination plant in the Coquimbo Region of Chile. The initiative has a budget of approximately UF 8,195,000 (\$350 million) and is expected to receive bids by July 10, 2025. Construction is planned to begin in 2026, with operations starting in 2029. The plant will have a total production capacity of 1,200 liters per second (l/s), with an initial capacity of 800 l/s. Seawater will be extracted through an open, deep-water intake and processed into water suitable for human consumption and multipurpose use.
- **Overall Project Value:** \$350 million USD
- **Contact:** Felipe.Bascunan@trade.gov

FIJI: Denarau Island Infrastructure Upgrade

- The Government of Fiji is seeking bids for the Denarau Island (Water Supply) Infrastructure Upgrade project.
- All tender submissions must be made via the Electronic Tender Box on the Water Authority of Fiji portal at <http://portal.tenderlink.com/waterauthority-fiji>
- **Due:** April 25, 2025 no later than 3:30 PM NZST.
- **Contact:** Office.Fiji@trade.gov

KYRGYZ REPUBLIC: G3 - Supply of Equipment & Maintenance Vehicles

- Supply of emergency service truck with ramp and supply of operational equipment for Nookat Water Company.
- **Due:** May 13, 2025
- **Website:** <https://ecepp.ebrd.com/delta/noticeSearchResults.html>
- **Contact:** Chrystal.Denys@trade.gov and Dennis.Simmons@trade.gov

PAKISTAN: Smog Monitoring and Reduction

- Private company in Pakistan is seeking to source and represent U.S. technologies in smog monitoring and reduction.
- **Contact:** Tashfeen.Mehdi@trade.gov

AZERBAIJAN: Waste Collection Equipment

- Supply of Waste Collection Equipment and Smart Waste System 3 Lots.
- **Overall Project Value:** \$108 million USD
- **Website:** <https://www.ebrd.com/work-with-us/projects/psd/55489.html>
- **Contact:** Chrystal.Denys@trade.gov and Dennis.Simmons@trade.gov

MARCH 2025 TRADE OPPORTUNITIES

HEALTHCARE AND HEALTH TECH

Please note that only U.S. Companies with products and services that have at least 51% U.S. content are eligible for the U.S. Commercial Service's assistance with these trade leads.

EL SALVADOR: Distributor Seeks U.S. Suppliers of Syringes, Catheters & Medical Disposables

- A local distributor is seeking to connect with U.S. manufacturers of syringes, catheters, and disposable products for serum. They also need a manufacturer of both sterile and non-sterile polypropylene products, including gowns, caps, and shoe covers.

EL SALVADOR: Medical Distributor Looking for U.S. Hospital Furniture & Waste Recycling Machines

- A medical equipment and lab supply distributor is looking for U.S. medical-grade stainless steel hospital furniture, recycling machines for hospital and lab waste.

GERMANY: Manufacturer Seeks U.S. Supplier of Calcium Sulfates for Dental Plaster Production

- A German manufacturer is looking for a reliable and long-term U.S. supplier of alpha-hemihydrates and alpha half hydrates (calcium sulfates) that are suitable for the production of dental plaster.

MEXICO: Distributor Looking for U.S. Suppliers of Vitamins & Supplements with GMP Certification

- A Mexican distributor is looking for U.S. suppliers of vitamins and supplements in tablets, powders, drops, sachets, gummies, etc. Best prospects would have the Mexican certification for Best Practices in Manufacturing ('Certificación de Buenas Prácticas de Fabricación'), and reasonable minimum purchase requirements.

THAILAND: Manufacturer Looking for Prune Juice Concentrate from the U.S.

- A local manufacturer is looking for prune juice concentrate from the U.S.

To learn more about the trade leads above, please email to the U.S. Commercial Service trade leads team: [Taylor Little](mailto:Taylor.Little@ustradeleads.gov)

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TRANSPORTATION & SMART MOBILITY

Please note that only U.S. Companies with products and services that have at least 51% U.S. content are eligible for the U.S. Commercial Service's assistance with these trade leads.

SURINAME: U.S. Electric Vehicle Supply Opportunity

U.S. Commercial Service office in Suriname has received a local request for U.S. electric vehicles – passenger car, minivan, bus, etc. U.S. suppliers may contact [Christopher Valdes](mailto:Christopher.Valdes@ustradeleads.gov) for more information.

UGANDA: Railway Rehabilitation Opportunity – Diesel Electric Locomotives & Training

- The African Development Bank (AfDB) approved a loan to finance Uganda Railways Corporation's railway rehabilitation. There is a present need for ten diesel electric locomotives and maintenance training. For more information, please review [AfDB's procurement notice](#) and [Uganda Railways Corporation website](#).
- U.S. suppliers submitting a proposal may contact [Susan Hettleman](mailto:Susan.Hettleman@ustradeleads.gov) to inquire on potential [advocacy support from the U.S. government](#).

EBRD (European Bank for Reconstruction and Development) Tenders: Opportunities in Ukraine, Tunisia, Montenegro, Kyrgyzstan & Kazakhstan

The European Bank for Reconstruction and Development (EBRD) published the [following tenders](#)

- Ukraine – electric tricycles, closes on 3/7/25
- Tunisia – PP1 goods & trains, closes on 3/18/25
- Montenegro – machinery for maintenance of railway infrastructure, closes on 3/27/25
- Kyrgyzstan – rail tracks, closes on 4/7/25
- Kazakhstan – 25 energy-efficient trams, closes on 4/1/25

U.S. suppliers submitting a proposal may contact [Chrystal Denys](#) to inquire on [advocacy support from the U.S. government](#).

FEBRUARY 2025 TRADE OPPORTUNITIES

ENVIRONMENTAL TECHNOLOGIES

CHILE: Design, Construction & Maintenance of Desalination Plant

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- **Overall Project Value:** \$350 million USD
- **Contact:** Felipe.Bascunan@trade.gov

PAKISTAN: Smog Monitoring and Reduction

- Private company in Pakistan is seeking to source and represent U.S. technologies in smog monitoring and reduction.
- **Contact:** Tashfeen.Mehdi@trade.gov

TURKEY: Adiyaman Wastewater Network

- Construction of 350km sewer network and 50km storm water network, including construction supervision services, in the city of Adiyaman.
- **Overall Project Value:** \$102.6 million USD
- **Website:** <https://www.ebrd.com/work-with-us/projects/psd/55646.html>
- **Contact:** Chrystal.Denys@trade.gov and Dennis.Simmons@trade.gov

TURKEY: Sewer Network and Wastewater Treatment Plant

- Construction of a 370km sewer network and Ucgulluk Wastewater Treatment Plant, including construction supervision services and procurement of maintenance equipment, in the Arsuz district of the city of Hatay.
- **Overall Project Value:** \$108 million USD
- **Website:** <https://www.ebrd.com/work-with-us/projects/psd/55489.html>
- **Contact:** Chrystal.Denys@trade.gov and Dennis.Simmons@trade.gov

HEALTHCARE & HEALTH TECH

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EL SALVADOR: Distributor Seeks U.S. Suppliers of Syringes, Catheters & Medical Disposables

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EL SALVADOR: Medical Distributor Looking for U.S. Hospital Furniture & Waste Recycling Machines

- A medical equipment and lab supply distributor is looking for U.S. medical-grade stainless steel hospital furniture, recycling machines for hospital and lab waste.

EL SALVADOR: Seeking U.S. Suppliers of X-Ray, MRI, CT Scan & Dental Imaging Equipment

- A medical equipment distributor is interested in purchasing U.S. X-ray, MRI, CT scan, mammography system, and dental X-ray equipment for human and veterinary use.

GERMANY: Manufacturer Seeks U.S. Supplier of Calcium Sulfates for Dental Plaster Production

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To learn more about the trade leads above, please email: [Tony Michalski](mailto:Tony.Michalski); [Taylor Little](mailto:Taylor.Little)