



WORLD TRADE CENTER® DELAWARE

These pages contain brief information on opportunities that could offer exciting possibilities for U.S. companies in a variety of industry sectors.

Further information on these partnership opportunities can be obtained by contacting Carla Stone at (302) 656-7905, or by email at cstone@wtcde.org.

JANUARY 2025 LEADS

GLOBAL ENERGY

- [OMAN: Low Carbon Fuel](#)
- [OMAN: Energy Concession](#)
- [EBRD Projects](#)
- [BANGLADESH: Energy Pac](#)
- [MONTENEGRO: Deponija](#)
- [CABO VERDE: Tender for Pump Hydro Energy Storage](#)
- [KOSOVO: Millenium Challenge Corporation seeking Battery Energy Storage Solutions](#)

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AIR FORCE

Please note that only U.S. Companies with products and services that have at least 51% U.S. content are eligible for the U.S. Commercial Service's assistance with this trade lead.

MEXICO: The Mexican Air Force Seeking U.S. Suppliers for Training, Spare Parts, and Components

Description: The Mexican Air Force is seeking U.S. suppliers for the following items and services.

- **Training courses for aviation pilots and specialists of Mexican Air Force**
 - Ranges from initial to recurring training for a wide range of aircraft (GULFSTREAM G-550, CHALLENGER 605, KING AIR 350 PROLINE FUSION, KING AIR 350I PROLINE 21, EMBRAER-145, CESSNA CITATION 501 E-II, CESSNA CITATION SOVEREIGN, CESSNA CITATION 501 SP E-II; HELI. BELL 412EP, B-737/300, CESSNA SOVEREIGN C-680, HELIS. MI-17, C-27J) as well as training on maintenance of ROLLS ROYSE EA 3007 engines, SIKORSKY S-70 troubleshooting, GULFSTREAM G550/450 SERIES advanced troubleshooting, materials management, firefighting, supervision, coordination of jet fuel management, etc. Only 6 of the trainings listed are required in Spanish.
- **Procurement and Services of components for AW-109SP Helicopters**

- Includes 12-month inspection of engines and cells and overhaul of dampers.
- **Fuel cells for maritime surveillance aerial platform EMB-145MC RS-MP MAT. 4111**
 - Replacement of six fuel cells (fuel tank bladders) installed in the fuselage of the maritime surveillance EMB-145MC RS-MP MAT. 4111.
- **Spare parts for AW 109SP Helis**
 - Includes pins, bolts, O-rings, washers, seals, etc. for AW109SP helicopters
- **Spare parts for CESSNA Citation 501 SP EAGLE II**
 - Spare parts include fuel filters, oil filters, O-rings and seals for CESSNA Citation 501 SP EAGLE II aircraft

To submit company information: [Interest form](#), full details available for: [Download here](#).
Direct questions to Diana Leon at Diana.Leon@trade.gov.

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TRANSPORTATION & SMART MOBILITY

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SURINAME: Company in Suriname Seeks U.S Suppliers of Electric Vehicles

Description: Family Transportation company in Suriname that offers transportation services in Suriname, Guyana and French Guyana is seeking U.S. suppliers of electric vehicles (passenger car, SUV, Minivan, bus, etc.).

For more information, please contact [Christopher Valdes](#), Economic Officer at the U.S. Embassy in Paramaribo, Suriname.

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ENVIRONMENTAL TECHNOLOGIES

CHILE: Design, Construction & Maintenance of Desalination Plant

- Bidding is open for a desalination plant in the Coquimbo Region of Chile. The initiative has a budget of approximately UF 8,195,000 (\$350 million) and is expected to receive bids by July 10, 2025. Construction is planned to begin in 2026, with operations starting in 2029. The plant will have a total production capacity of 1,200 liters per second (l/s), with an initial capacity of 800 l/s. Seawater will be extracted through an open, deep-water intake and processed into water suitable for human consumption and multipurpose use.
- **Overall Project Value:** \$350 million USD
- **Contact:** Felipe.Bascunan@trade.gov

EL SALVADOR: Recycling for Hospital Waste

- Private company in El Salvador is looking for U.S. technologies in recycling machines for hospital and pathology laboratory waste. Offering 50% advance payment, 50% before shipment.

- **Deadline:** No specific deadline.
- **Contact:** Daniela.Portillo@trade.gov

KAZAKHSTAN: Wastewater Treatment Plant

- The European Bank for Reconstruction and Development (EBRD) intends to finance the construction of a wastewater treatment plant to improve water treatment and sludge management in Taraz.
- **Overall Project Value:** \$95,000,000.00
- **Website:** <https://www.ebrd.com/work-with-us/projects/psd/54059.html>
- **Questions?** Chrystal.Denys@trade.gov and Dennis.Simmons@trade.gov

KYRGYZ REPUBLIC: Water Infrastructure Efficiency

- The European Bank for Reconstruction and Development (EBRD) intends to finance the rehabilitation of main irrigation canals and introduction of automated control system in northern Kyrgyz Republic.
- **Overall Project Value:** \$25,790,000.00
- **Website:** <https://www.ebrd.com/work-with-us/projects/psd/55372.html>
- **Questions?** Chrystal.Denys@trade.gov and Dennis.Simmons@trade.gov

PAKISTAN: Smog Monitoring and Reduction

- Private company in Pakistan is seeking to source and represent U.S. technologies in smog monitoring and reduction.
- **Contact:** Tashfeen.Mehdi@trade.gov